

EQUIPMENT LEASING AND FINANCING

Solutions to Meet Your Needs



LEASING IS A KEY PART OF JOHNSTON EQUIPMENT'S COMMITMENT TO CUSTOMER SUCCESS

When a company needs to obtain new equipment, finding the right funding solution can increase profitability, and have a positive impact on business growth.

For many companies, leasing is an ideal way to achieve that growth. By allowing companies to add to their fleet, leasing enables businesses to meet project needs, expand services, and replace obsolete equipment. With less risk, more flexibility, and predictable budgeting, customers can operate more effectively and boost revenue streams.

At Johnston Equipment, leasing is an essential part of the commitment to finding the right solution for each individual customer. Our Leasing Division supports a wide range

of businesses by developing tailored and innovative solutions designed to maximize each customer's growth. In addition to providing bespoke equipment and developing customer partnerships, offering tailored leasing solutions is one of the keys to Johnston Equipment's long-standing position as the largest material handling solution provider in Canada. It is an essential piece of Johnston Equipment's Complete Solution.

EXPERTISE AND FLEXIBILITY FOR YOUR EVOLVING BUSINESS NEEDS

In 2021, Johnston Equipment's Leasing Division supported multiple organizations in achieving their goals. By helping new and existing companies secure additional equipment for their fleet, the Leasing Division enabled them to fulfill their contracts and contribute to the growth of the economy every day.

The success of the Leasing Division, like all Johnston Equipment's successes, is built on the expertise of our people. Our Leasing team has over 100 years experience in the equipment leasing industry across both Sales and Operations.

This considerable expertise across the entire leasing business — including finance, sales, and leasing operations — is how Johnston Equipment gives our valued customers a strong foundation of confidence, so they can make the best decisions to unlock their potential.

In the end, that is what matters most. Customer success is the ultimate goal of every aspect of Johnston Equipment. The Leasing Division leadership is most proud that many companies continue to work closely with Johnston Equipment to meet their needs, while praising the reliable service they receive.

ABOUT JOHNSTON EQUIPMENT

Since its founding in 1954, Johnston Equipment has centered around Customer Care. With 13 offices across Canada, the most highly trained technicians, and extensive resources and expertise, Johnston Equipment is committed to supporting customers in whatever way they require.

Throughout periods of uncertainty, Johnston Equipment remains focused on reliably delivering the best customer experience. If leasing can contribute to a customer's success, Johnston Equipment provides the choice, confidence, and expert advice customers need.

If you have any questions or would like one of our leasing specialists to contact you, please send our Leasing Team an email: leasing@johnstonequipment.com