

LEASING WITH JOHNSTON EQUIPMENT

Flexibility to Meet Your Evolving Business Needs

FLEXIBLE EQUIPMENT LEASES

Johnston Equipment's Leasing solutions help deliver what your business needs — the equipment you need to grow, at fixed costs. Our competitive programs offer a variety of affordable and flexible options for all of your material handling equipment needs, that are structured to suit the way your business works.

Consider the benefits:

- **Cost benefits:** Leasing helps you manage your budgeting process with one consistent payment. You can lock in your machinery costs by combining a Lease with one of our Service Maintenance plans.
- **Agility benefits:** It can be very difficult to anticipate what your fleet requirements will be three years from now. If your business or the economy changes, avoid owning equipment that may not meet those future needs.
- **Fleet optimization benefits:** A Lease gives you the flexibility of replacing your equipment at the end of the term, which allows you to avoid equipment obsolescence and gives you the opportunity to take advantage of the latest material handling technology.

Our Leasing solutions offer high-performing equipment, Service and Fleet Management packages at a fixed monthly rate — for less risk to you, greater flexibility and predictable budgeting. Let us help you manage your fleet through its lifecycle to ensure your business is up and running.

WHAT ARE THE BENEFITS OF LEASING YOUR NEW EQUIPMENT?

- Lower outlay of capital with fixed monthly payments
- Structured payments with a fixed monthly cost
- Opportunity to upgrade your equipment early (some conditions may apply)

HERE ARE SOME THINGS TO CONSIDER WHEN LEASING YOUR NEW EQUIPMENT:

- You have the option of buying out the equipment at the end of the Lease term
- Payments are tailored to usage and service requirements, e.g. using the forklift 24 hours per day, or in cold storage
- Payment terms and options available

PAY FOR WHAT YOU NEED

Leasing through Johnston Equipment can reduce your total cost of ownership, while improving your fleet flexibility to help you grow and manage your business both now and in the future. This allows you to save your capital dollars for core business needs and other revenue generating opportunities.

BOOST OPERATIONAL EFFECTIVENESS WITH A COMPREHENSIVE PARTNERSHIP

When you need to move, manage, store and protect goods®, Johnston Equipment's Complete Solutions® will help you to run better and manage smarter. Our Complete Solutions® begin with efficient, reliable material handling equipment such as forklifts, order pickers and other industrial vehicles that are serviced with Ideal Maintenance®. This unique approach to service has been optimized for quality, speed and safety.

MOVE

The Equipment and Power you need to move into, out of, and around your warehouse

MANAGE

The Tools you need to maximize your operational up-time and budget

STORE

The Expertise you need to optimize your facility space

PROTECT

The Programs you need to protect your most valuable assets